

# Residential Sales Executive



DCTUK are the UK's No. 1 online flooring retailer, delivering and fitting flooring products for the home and workplace across the UK.

We're looking for a super organised and motivated person to join our residential sales team and help provide top-dollar service to our fantastic residential customers.

You'll be receiving a lot of inbound calls each day as well as calling out to customers to make sure they have received the free samples we have sent them. From that moment you'll become their "go to" person and help them make a decision about their flooring. You'll be experienced at sales and have a strong desire to achieve sales targets and hit bonuses.

You'll read the below and think "that's me":

- Friendly and professional on the phone. You know how to have a natter but also how to move the phone call from chat to choosing that perfect floor.
- Super organised and on top of all your leads. Our marketing machine will feed tons of leads each day to you, and you'll need to stay on top of these leads and make sure that the customer is helped all the way through the process.
- You will be promoting our nationwide fitting service and be able to handle objections easily and with confidence. We're the best in the business at fitting flooring, and we want our customers to know this.
- Computer savvy and a multi-tasker. You won't take an age to click from page to page but you'll be used to whizzing your mouse around the screen and can multitask. You'll be expected to answer customer questions on Livechat as well as take calls - at the same time!

This full time, permanent role is based at our Aintree offices and hours are 8.30am to 5.30pm Monday to Friday. Enjoy working with a fab team, with free refreshments, snacks and free lunch Fridays.

Salary is £20-25k depending upon experience + generous bonuses.

Apply today and start the Autumn with a fantastic new role!

21 BROOKFIELD BUSINESS PARK, MUIR ROAD, LIVERPOOL, L9 7AR. TEL: 0345 222 1543. EMAIL: SALES@DCTUK.COM.  
COMPANY REG. NO: 6130667. VAT NO: 903973512

